

# 2022 VSBA Affiliate Trade Show

## **Benefit Plan Administrators (BPA)**

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Third Party Administrator that specializes in the administration of partially self insured group health plans that are integrated with robust wellness, disease management, and cost containment programs.

### Representative

Dr. Jim Blevins: [jblevins@bpatpa.com](mailto:jblevins@bpatpa.com)

<http://www.bpatpa.com>

## **Energy Systems Group (ESG)**

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ESG works with K-12 school systems to improve the overall quality of the learning environment. We provide solutions to enhance building environments by using existing budget dollars. We help identify energy and operational savings opportunities, replace equipment/systems that are past their useful life, implement new technology and best practices, and guarantee and sustain results. Savings are guaranteed. An appropriate, quality learning environment improves test scores and plays a significant role in overall achievement. As a vendor and equipment neutral company, we are ready and willing to explore the opportunities and solutions to reach your goals and meet your needs.

### Representative

Cheryl Midkiff: [cmidkiff@energysystemsgroup.com](mailto:cmidkiff@energysystemsgroup.com)

<https://www.energysystemsgroup.com/>

## **McGraw Hill**

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McGraw Hill is a learning science company that works to expand the possibilities of content and technology to help millions of educators, learners and professionals around the world achieve success.

### Representatives

Mary Taylor Thornton: [marytaylor.thornton@mheducation.com](mailto:marytaylor.thornton@mheducation.com)

Stewart Smith: [stewart.smith@mheducation.com](mailto:stewart.smith@mheducation.com)

<https://www.mheducation.com/>

## **One Digital**

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OneDigital delivers strategic advisory consulting and technology-forward solutions to more than 85,000 employers across the nation. OneDigital's commitment to technology and innovation enables its 3,000 advisors to deliver the most modern and intuitive customer experience anywhere in the industry.

### Representative

Debbie Stocks: [debbie.stocks@onedigital.com](mailto:debbie.stocks@onedigital.com)

<https://www.onedigital.com/about/>



## **Quinn Evans**

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Quinn Evans focuses on providing award-winning architecture and design with a perspective informed by history and place.

### Representatives

Jodie Day: [jday@quinnevens.com](mailto:jday@quinnevens.com)

<http://www.quinnevens.com>

## **Sonny Merryman**

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Sonny Merryman is Virginia's largest and most experienced bus company. As the exclusive Thomas Built Buses dealer for Virginia, Sonny Merryman has been partnering with school districts for more than 55 years. In 2020, Sonny Merryman delivered the state's first electric school bus and has delivered more than 50 electric school buses across the state to date.

### Representatives

Cory Compton: [cory@sonnymerryman.com](mailto:cory@sonnymerryman.com)

Mike Wirt: [mwirt@sonnymerryman.com](mailto:mwirt@sonnymerryman.com)

<https://sonnymerryman.com/>

## **Virco**

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Virco manufactures and sells furniture for learning environments. They feature the most popular selling brand of school furniture in America.

### Representative

Tiffany Hanna: [tiffanyhanna@virco.com](mailto:tiffanyhanna@virco.com)

<https://virco.com/>

## **Virginia Lottery**

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At the Virginia Lottery, we take playing seriously. Fun matters. Excitement matters. And so does the education of Virginia's youngest residents. Every time a ticket is purchased, or numbers are picked for the big jackpot, winners in education are created all over Virginia. Since 1999, the Virginia Lottery has generated more than \$11 billion for Virginia's public schools. Additionally, we take every opportunity to celebrate all that our teachers do every day to expand the possibilities for Virginia's future leaders. That's why we like to go the extra mile for teachers. We do this by sponsoring dozens of professional education organizations, visiting schools with special recognitions and volunteering in classrooms across the state. The Virginia Lottery is a WIN for public education in the Commonwealth!

### Representative

Eileen Rodgers: [erodgers@valottery.com](mailto:erodgers@valottery.com)

<https://www.valottery.com/>